



## OPTICAL SALES REPRESENTATIVE

**Centennial Optical**, a leading distributor of frames, sunglasses, lenses and lab services, is looking for an enthusiastic and experienced Sales Representative to cover an established territory in the Atlantic Provinces.

You are a result-oriented individual who will contribute to the growth and profitability of our company. Your responsibilities include building customer relationships and gaining commitment to initiate product trial and increase existing product usage. You will plan, create and conduct on-site training to increase demand for our products and to provide guidance on our portfolio of products. Additionally, once the sanitary situation allows, you will plan and participate in trade shows, professional association meetings and retail events within the territory.

Optical experience and bilingualism are preferred, and an undergraduate degree or diploma is optimal, however, candidates with sales experience in a comparable field will be given serious consideration.

Travel is a requirement. A valid driver's license and a car in good condition are necessary. The candidate must reside in Nova Scotia, New Brunswick or Prince Edward Island. Experience with the Microsoft Office Apps is also necessary.

A competitive remuneration package is available for the successful candidate.

If you meet the above qualifications and you would like to join a winning sales team, please forward your resume in confidence by October 25, 2021, to:

### ***Centennial Optical Limited***

Attention: Martin Gervais

[mgervais@centennialoptical.com](mailto:mgervais@centennialoptical.com)

/FAX: (418) 903-4498

We thank you for your interest in our company.

Please note that only those candidates selected for a virtual preliminary interview will be contacted.

[www.centennialoptical.com](http://www.centennialoptical.com)